

# Capability Statement



## Company Summary

American Business Center, Inc. has been an office equipment business since 1981. Our expertise in digital document workflow solutions gives us an incredible advantage to blend multi-technologies together to give our valued customers the customized solutions that they need to succeed in today's competitive environment. We have past and current awards and references to support our claim to be able to serve any organization in our market place better than anyone in our industry.

## Core Competencies

- Copiers and MFP's Production Units
- Projectors and White Boards
- Managed Print Services
- Duplicators
- Wide Format/Plotters
- Electronic Document Management
- Shredders
- Single source provider/independent dealer
- Service all Ricoh, Lanier, Savin, & HP Equipment

## Differentiators

- Recognized through Ricoh's Eco Excellence Program for Environmental Sustainability
- Annual Preferred Partner designated by DLL financial services
- Buy Ohio Approved Vendor
- Ricoh Contract Number: GS-03F-0085U
- Ricoh Chairman's Award
- Accredited A+ business
- Group Purchasing Organization Membership
  - Med Assets
  - Premier
  - Vizient
  - Intalere
  - NASPO
  - American Bar Association

## Past Performance

### City of Youngstown

\$50,000.00 - Copiers, Service, Supplies

### City of Warren

\$50,000.00 - Copiers, Printers, Service, Supplies

### Mahoning County Libraries

\$50,000.00 - Copiers, Printers, Service, Supplies, Production Units, Offline Units

### Midwestern Intermediate Unit IV

\$50,000.00 – Copiers, Printers, Offline Units, Service, Supplies

**DUNS #**

061779211

**CAGE Code**

77RA5

**NAICS Code**

423420

532420

**Authorized Vendor For**

OMNIA 4400003732

Ohio STS 096 – 800310

PA COSTARS 1 & 3

Federal GSA Schedule

OAKS Number 800310-9

**Company Vice President of  
Sales**

Syl Frazzini

**Contact Information**

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